

PARTNER CASE

Agfa HealthCare and Xtenso:

a complementary approach to hospital IT

Major providers join forces to optimize hospital
workflows and patient care in Belgium



Our partnership with Xtenso is part of our mission to optimize integration and strengthen our expertise in connectivity. We chose to team up with Xtenso because its software offers excellent functionality and added workflow value in the Belgian market.



Hans Vandewyngaerde,
General Manager
Agfa HealthCare
Benelux and France

Agfa HealthCare Benelux has engaged in a partnership with Xtenso, the Belgian market leader in patient administration and invoicing software. The partnership will benefit Belgian hospitals, which will now be able to choose comprehensive, well-integrated solutions from two major and complementary hospital IT providers.

Breaking down hospital information barriers

Hans Vandewyngaerde, General Manager Agfa HealthCare Benelux and France: “Our companies have engaged in this partnership in Belgium in an effort to break down information barriers in hospitals, and thus optimize patient care. Our partnership with Xtenso is part of our mission to optimize integration and strengthen our expertise in connectivity. We chose to team up with Xtenso because its software offers excellent functionality and added workflow value in the Belgian market. This is corroborated by Xtenso’s market leadership in patient administration and invoicing software. When information can flow freely throughout the hospital, and administrative processes are perfectly integrated, **patient throughput is improved**. This gives hospital staff more time for value-added tasks, and will optimize patient care in Belgium.”

Truly complementary solutions

Eric De Smaele, Xtenso CEO, explains the main reasons why his company decided to team up with Agfa HealthCare in Belgium: “Agfa HealthCare’s global excellence in hospital IT is truly complementary to our portfolio in invoicing and administration software, which is fully focused on the specific needs of the Belgian market. Agfa HealthCare’s medical workflow expertise, and our in-depth, customer-driven knowledge of patient administration and invoicing will offer our companies a **competitive edge in the Belgian market**. This mix of global excellence and local customer expertise will help to optimize information flows and workflows in Belgian hospitals.”

Intentions put into practice at AZ Groeninge

The preferred partnership is being **put into practice** at the AZ Groeninge hospital in Kortrijk, which will implement ORBIS™, Agfa HealthCare's comprehensive hospital and clinical IT-system that manages the entire patient flow through all hospital departments. To manage invoicing and administration at AZ Groeninge, ORBIS will be linked to OAZIS, Xtenso's popular patient administration and invoicing software tool for Belgian hospitals.

Since July 2006, XTENSO's **OAZIS** software ensures smooth administrative and financial hospital workflows at the hospital. In this field, Xtenso has built up an extensive customer portfolio, including four of Belgium's seven university hospitals. The cooperation between Agfa HealthCare and Xtenso will also streamline project implementation, thanks to OAZIS' smooth integration with ORBIS.

ORBIS enhances the quality of patient treatment and provides fast and complete availability of patients' histories, including all images and data. Accurate patient data and histories will be available to authorized nursing, technical and medical staff, allowing for quicker and better diagnoses and treatments.



“ Agfa HealthCare's medical workflow expertise, and our in-depth, customer-driven knowledge of patient administration and invoicing will offer our companies a competitive edge in the Belgian market. ”

Eric De Smaele, Xtenso CEO

About Agfa HealthCare

Agfa HealthCare supplies hospitals and other healthcare centers with state-of-the-art systems for the capturing, processing and managing of diagnostic images and with IT solutions that integrate information and imaging workflows into the overall hospital operations across departmental disciplines. In addition, Agfa HealthCare is a leader in the fast growing market of IT systems that span the entire healthcare enterprise and through which healthcare facilities become more efficient and effective, with improved patient outcomes. Agfa HealthCare is headquartered in Mortsel, Belgium. For more information on Agfa HealthCare, visit www.agfa.com.

About Xtenso

Xtenso is the Belgian market leader in hospital administration software. Its customer portfolio includes four university hospitals, and other major hospitals throughout Belgium. Through its workgroups, Xtenso has developed a strong focus on its customers. This key competitive advantage, coupled with Xtenso's expertise in integration, has made the company a leader in the Belgian healthcare market. OAZIS, Xtenso's flagship software application for patient administration and invoicing, was developed in close collaboration with Xtenso's customers, which were consulted through workgroups. These workgroups, and the open architecture of OAZIS, ensure that OAZIS is fully compatible with hospital operational workflows. Xtenso is headquartered in Mechelen, Belgium. For more information, visit www.xtenso.be.

The AZ Groeninge hospital, Kortrijk



About AZ Groeninge

The AZ Groeninge hospital in Kortrijk (Courtrai), Belgium, provides a comprehensive range of health services in the region of South West Flanders. Approximately 35,000 people are admitted each year for a traditional hospital stay, while a further 35,000 patients are treated each year for major pathologies in the one-day clinic. AZ Groeninge's 2,300 employees and 200 doctors serve 1,100 hospital beds in four different locations in the city. These four locations are currently being merged, a process which will involve moving to a single location on the city's outskirts, starting in early 2008.

Agfa, the Agfa rhombus and ORBIS are trademarks of Agfa-Gevaert N.V., Belgium, or its affiliates. All other trademarks are held by their respective owners and are used in an editorial fashion with no intention of infringement. The data in this publication are for illustration purposes only and do not necessarily represent standards or specifications which must be met by Agfa. All information contained herein is intended for guidance purposes only, and characteristics of the products described in this publication can be changed at any time without notice. Products may not be available for your local area. Please contact your local sales representative for availability information. Agfa diligently strives to provide as accurate information as possible, but shall not be responsible for any typographical error. Agfa-Gevaert N.V. has been awarded the ISO 9001 certificate by Lloyd's Register Quality Assurance. The business group HealthCare has been awarded the ISO 13485 certificate for the design, development and production of imaging and communication solutions for healthcare applications.



Copyright 2006 Agfa-Gevaert N.V.
All rights reserved
Published by Agfa-Gevaert N.V.
B-2640 Mortsel – Belgium

www.agfa.com/healthcare/